

MINISTRY OF EDUCATION Te Tähuhu o te Mätauranga

Industry Training stocks and flows

...and the effects of the economic

downturn

The Tertiary Education Occasional Papers provide short reports on research, analysis and statistics relating to tertiary education in New Zealand. These papers include short original works and summaries of published research and analysis.

Author

Paul Mahoney, Senior Research Analyst Email: paul.mahoney@minedu.govt.nz Telephone: 04-4632891

Acknowledgements

The author gratefully acknowledges comments provided by Nyk Huntington (Industry Training Federation) and Che Tibby (Tertiary Education Commission), plus Ministry of Education staff Kate Andrew and Roger Smyth.

All views expressed in this paper, and any remaining errors or omissions, remain the responsibility of the author.

Published by

Tertiary Sector Performance Analysis and Reporting Strategy and System Performance MINISTRY OF EDUCATION

© Crown Copyright All rights reserved. All enquiries should be made to the publisher.

This paper is available from the Ministry of Education's Education Counts website: www.educationcounts.govt.nz

September 2010

ISBN 978-0-478-36725-6 (online)

KEY FINDINGS

- There were large increases in government funding for industry training between 2003 and 2007 but the number of new learners has not increased to the same extent. Much of the increased funding went into retaining existing trainees.
- Industry training and Modern Apprenticeship new starts dropped away in 2009. This followed a period of stability in levels of new entrants to industry training, and growth in levels of new entrants to Modern Apprenticeships.
- In 2009, withdrawals from both programmes increased, against the trend of previous years.
- As a percentage of total participants, withdrawals were greater for industry training than for Modern Apprenticeships. New starts fell more sharply for Modern Apprenticeships than for industry training.
- These findings coincide with a downturn across most industries in New Zealand during 2009. Trainee numbers in some industries, such as building and construction, forestry, furniture and fishing, were clearly adversely affected by this downturn.
- Not all ITOs were affected in the same way, with some seeing net growth against the overall trend. Real estate is the most obvious example. Other ITOs continued to sign up new learners. However, these new starts were more likely to be older, more experienced workers.
- Younger people were more affected than older people by the reduction of new starts, as were Maori and Pasifika people. This is probably a reflection of the demographic make-up of the industries most affected by the downturn.

Introduction

1.1 Background

This paper examines the new starts, terminations and other exits in industry training, looking at the relationship between industry training take-up and the business cycle. Because participants in industry training must have jobs to enter training, and because industry shares some of the cost of training, it is expected that flows of learners into, within, and out of industry training will match changes in the business cycle. Funding for training provided by the Government is allocated on the basis of duration of study and study load, so this information will help the Government to forecast demand for industry training throughout the business cycle more accurately.¹

This paper builds on previous statistical analyses published by the Ministry of Education on industry training and Modern Apprenticeships.²

 ¹ See appendix table 1 for government and industry funding in industry training.
² See Mahoney 2009 (a), 2009 (b) and 2010.

Industry training

Industry training is formalised learning that occurs in the workplace. It is intended to provide employees with training and learning that is linked to national qualifications through the New Zealand Qualifications Framework. It is funded partly by industry, and partly by Government through the industry training and Modern Apprenticeships funds.

Industry training is administered by industry training organisations (ITOs), who purchase training and set standards for assessment. ITOs create qualifications for industry, and arrange for training and assessment to occur in and out of the workplace. Each ITO covers a specific set of industry areas: some have wide industry coverage, while others cover a narrow range.

In the case of industry training, participants are mostly already employed when they enter training. Modern Apprentices, who are mostly 16 to 21 years old, are generally not employed before starting training, but enter employment when they take on their training. A proportion of the funds spent on Modern Apprenticeships is intended to pay for brokerage services for young people wishing to become apprentices. Modern Apprentices are also supported with additional peer mentoring and training support services, provided by Modern Apprenticeships Coordinators.

Flows in industry training

Flows of participants into and out of industry training may depend on a number of factors. Training varies in duration from trainee to trainee, and from workplace to workplace, because industry training is conducted at a pace suitable to the needs of the workplace. This complicates a flow analysis, as the flow of participants is not as clearly defined as it is in provider-based settings, where there are more rigid terms, study periods and durations.

1.2 This study

This study examines starts, terminations and other exits from industry training. The Government aims to increase the proportion of qualification completions in industry training to maximise return on its investment. Withdrawals represent an opportunity cost and a real cost to Government (as well as trainees and employers), and so it is important to understand what drives withdrawals. The higher the proportion of programme exits that are terminations and unexplained exits, the lower the proportion of exits due to programme completions. That is, completions go down as terminations increase.

The data used in this study is collected for administrative purposes by the Tertiary Education Commission (TEC). The industry training performance management system (PMS) records trainee numbers from 2001.³

The period 2003 to 2009 covered in this study encompasses a period of strong economic growth, the start of the downturn, and the economic crisis. While the effects of the downturn were obvious in New Zealand in 2009, the downturn evidently affected some industries earlier than this. As such, this study may be able to provide insight into the response of industry training to future changes in the business cycle.

 $^{^{3}}$ A window of two years has been allowed to ensure that learners are commencing training for the first time, which is why this analysis starts from 2003.

Changes in industry conditions

2.1 Gross Domestic Product growth

It is important to look at changes in Gross Domestic Product⁴ (GDP) in different industries to see if there are any areas of congruence with industry training participation.⁵

Table 1 shows the percentage change in GDP by broad industry area between 2004 and 2009. Several industries contracted in 2009, against the trend of the preceding years, including some covered by industry training and Modern Apprenticeships. These include forestry, wood and paper products, metal product manufacturing, construction, wholesale trade, retail trade, accommodation and restaurants. Agriculture declined from 2008, as did property services. Several other industries have been in decline since 2006/2007: fishing and food, beverage and tobacco. Construction began to decline in 2007, grew moderately in 2008, and dropped sharply in 2009.

Fewer of the industries covered by industry training appeared to grow in 2009: electricity, gas and water supply, local government administration, health and community services and cultural and recreational services were the only ones that grew.

⁴ GDP growth measures the total economic activity across all industry sectors in the economy, measured in the total dollar contribution.

⁵ it is not currently possible to match ITO coverage with an industry classification such as ANZSIC due to lack of collection of information about programme coverage.

| Broad industry area | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 |
|---|-------|------|------|------|------|-------|
| Agriculture | 13.3 | -2.5 | 5.9 | 2.0 | -2.3 | -0.3 |
| Forestry and Logging | -4.4 | -5.4 | -1.3 | 4.7 | 1.9 | -4.4 |
| Fishing | -4.3 | -5.4 | 6.2 | -1.8 | -5.0 | -2.9 |
| Mining | -14.4 | -2.5 | 8.1 | -5.1 | 42.6 | -1.3 |
| Food, Beverage and Tobacco Manufacturing. | 7.9 | 0.8 | 3.1 | -8.5 | -1.7 | -0.9 |
| Textile and Apparel Manufacturing | -7.1 | 1.4 | -2.8 | -0.7 | -3.4 | -9.5 |
| Wood and Paper Products Manufacturing | -0.8 | 7.2 | -1.0 | 0.2 | 3.4 | -11.2 |
| Printing, Publishing and Recorded Media | 3.1 | 3.3 | -2.2 | -1.4 | -1.2 | -5.9 |
| Petroleum, Chemical, Plastic and Rubber Product | -6.8 | 4.3 | -1.5 | -5.5 | -4.7 | -4.5 |
| Non-metallic Mineral Product Manufacturing | 8.5 | 9.2 | -0.4 | 3.0 | 6.0 | -7.0 |
| Metal Product Manufacturing | 7.3 | -2.2 | -1.5 | -4.8 | 0.7 | -11.0 |
| Machinery and Equipment Manufacturing | 4.4 | 5.0 | 2.3 | -9.5 | 7.4 | -4.9 |
| Furniture and Other Manufacturing | 3.5 | 1.0 | -1.8 | -2.2 | -7.7 | -13.2 |
| Electricity, Gas and Water Supply | 1.6 | 4.0 | -3.4 | 6.6 | -3.5 | 0.6 |
| Construction | 10.5 | 7.5 | 5.0 | -2.6 | 3.4 | -9.6 |
| Wholesale Trade | 1.9 | 6.9 | 2.6 | 0.1 | 4.3 | -5.2 |
| Retail Trade | 6.6 | 6.7 | 4.5 | 3.2 | 4.0 | -3.6 |
| Accommodation, Restaurants and Bars | 1.1 | 4.1 | 4.3 | 1.4 | 0.1 | -3.3 |
| Transport and Storage | 2.6 | 7.4 | 2.4 | -1.1 | 4.6 | -1.4 |
| Communication Services | 5.3 | 5.1 | 5.7 | 4.3 | 7.1 | 2.5 |
| Finance and Insurance | 4.6 | 7.4 | 5.8 | 6.0 | 7.4 | 3.8 |
| Property Services | 3.2 | 3.1 | 3.4 | 1.9 | -1.1 | -2.4 |
| Ownership of Owner-occupied Dwellings | 1.8 | 2.2 | 2.1 | 1.8 | 1.5 | 1.4 |
| Business Services | 3.1 | 2.5 | 5.7 | 2.7 | 4.6 | 1.1 |
| Real Estate and Business Services | 3.1 | 2.8 | 4.7 | 2.4 | 2.2 | -0.3 |
| Central Government Administration and Defence | 4.5 | 6.8 | 6.5 | 8.8 | 7.5 | 4.3 |
| Local Government Administration | 7.2 | 5.6 | 3.2 | 7.4 | 5.8 | 5.7 |
| Education | 1.8 | 0.0 | -0.6 | -1.2 | -0.1 | -0.2 |
| Health and Community Services | 5.3 | 3.6 | 4.7 | 2.4 | 4.7 | 4.8 |
| Cultural and Recreational Services | 4.1 | -1.8 | -2.1 | -1.6 | -1.6 | 6.4 |
| Personal and Other Community Services | 1.8 | 4.8 | 4.1 | 1.3 | 1.3 | -2.5 |

Table 1 – Annual GDP growth by broad industry group

Source: Statistics New Zealand

2.2 Employment by industry

Table 2 shows the number of people employed by broad industry area 2003 to 2009. Agriculture, forestry and fishing, manufacturing, transport, postal and warehousing contracted in 2009, against the trend of previous years. The number of construction workers declined from 2008.

There was growth or relative stability in a number of industries, including wholesale trade, mining, electricity, gas, water and waste services, financial and insurance services (not covered by industry training), and health care and social assistance.

| Broad industry area | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 |
|---|------|------|------|------|------|------|------|
| Agriculture, Forestry and Fishing | 155 | 149 | 144 | 148 | 151 | 148 | 143 |
| Mining | 4 | 5 | 6 | 6 | 7 | 6 | 7 |
| Manufacturing | 277 | 287 | 279 | 273 | 272 | 271 | 250 |
| Electricity, Gas, Water and Waste Services | 14 | 15 | 14 | 14 | 14 | 17 | 15 |
| Construction | 144 | 157 | 166 | 189 | 189 | 183 | 181 |
| Wholesale Trade | 92 | 104 | 106 | 98 | 99 | 99 | 100 |
| Retail Trade and Accommodation | 318 | 311 | 319 | 329 | 347 | 348 | 337 |
| Transport, Postal and Warehousing | 93 | 98 | 99 | 96 | 96 | 100 | 93 |
| Information Media and Telecommunications | 36 | 37 | 37 | 39 | 39 | 40 | 41 |
| Financial and Insurance Services | 55 | 60 | 65 | 70 | 71 | 68 | 68 |
| Rental, Hiring and Real Estate Services | 31 | 33 | 36 | 38 | 38 | 39 | 39 |
| Professional, Scientific, Technical, Administrative and Support | 189 | 204 | 219 | 228 | 230 | 235 | 240 |
| Public Administration and Safety | 99 | 102 | 112 | 117 | 118 | 113 | 118 |
| Education and Training | 159 | 166 | 170 | 170 | 174 | 180 | 184 |
| Health Care and Social Assistance | 175 | 178 | 186 | 193 | 200 | 205 | 221 |
| Arts, Recreation and Other Services | 112 | 113 | 121 | 118 | 119 | 125 | 120 |

Table 2 – Average number of people employed (thousands) by broad industry group and year

Source: Statistics New Zealand

2.3 Unemployment by age

The effects of changes in the labour market from 2008 to 2009 were more drastic for young people, with moderate changes for older people.

Table 3 shows the proportion of people unemployed from 2003 to 2009. The unemployment rate for those aged 24 years or less increased very sharply in 2009 compared to that of other age groups, with 15 to 19-year-olds' level of unemployment increasing by 7.3 percentage points. Older people were less significantly affected.

| Age group | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 |
|-------------------------|------|------|------|------|------|------|------|
| 15-19 Unemployment Rate | 14.5 | 13.2 | 13.3 | 14.1 | 14.4 | 16.1 | 23.4 |
| 20-24 Unemployment Rate | 7.4 | 7.1 | 6.9 | 6.7 | 6.4 | 7.6 | 11.5 |
| 25-29 Unemployment Rate | 5.4 | 4.4 | 4.5 | 4.0 | 4.0 | 4.8 | 6.2 |
| 30-34 Unemployment Rate | 4.7 | 3.7 | 2.8 | 3.2 | 2.7 | 3.2 | 5.2 |
| 35-39 Unemployment Rate | 3.8 | 3.0 | 2.9 | 2.6 | 2.4 | 2.6 | 4.2 |
| 40-44 Unemployment Rate | 3.3 | 2.5 | 2.3 | 2.4 | 2.4 | 2.7 | 3.8 |
| 45-49 Unemployment Rate | 2.2 | 2.0 | 2.2 | 2.4 | 2.4 | 2.5 | 3.9 |
| 50-54 Unemployment Rate | 2.7 | 2.5 | 2.3 | 1.9 | 1.6 | 2.0 | 3.4 |
| 60-64 Unemployment Rate | 3.7 | 2.5 | 2.1 | 1.9 | 1.3 | 2.2 | 3.0 |
| 65+ Unemployment Rate | | | 1.8 | 2.1 | | 1.5 | 1.6 |
| All Unemployment Rate | 4.8 | 4.1 | 3.8 | 3.9 | 3.7 | 4.2 | 6.1 |

Table 3 – Average annual unemployment rate by age group and year

Source: Statistics New Zealand, Household Labour Force Survey Note: .. means that the figure is not available

Industry training

3.1 Industry training new starts

Industry training new starts refers to people entering industry training for the first time.⁶ The year of commencement refers to the first year in which a trainee is active in any form of industry training. This measure enables us to make an assessment of the flow of new entrants into industry training, as it ignores transfers between programmes within industry training for existing learners.

There were fewer new entrants to industry training in 2008 and 2009 than in the period 2005-2007. The proportion of new starts to total industry training activity has declined from 34 percent in 2003 to 25 percent in 2009. Table 4 shows the number of new starts in each calendar year, the total throughput ⁷ of people active in industry training, as well as the proportion of new starts.

In 2003 and 2004 there was some stability in the proportion of new starts to throughput. However, the proportion has dropped by an average of 2 percentage points per year since then. Overall throughput has increased during this period, at an average of over 7 percentage points per year, but throughput growth is declining.

⁶ This section deals with industry training participants, and excludes Modern Apprentices. Modern Apprentices are examined in later sections.

⁷ The term 'Throughput' used throughout this analysis refers to the total number of distinct learners active in any one calendar year. See appendix tables 2 and 3 for the throughput for each ITO involved in industry training and Modern Apprenticeships 2003 to 2009.

| Year | Commencements | Change year on year commencements (%) | Throughput (number of distinct trainees active in year) | % change year on year throughput | Proportion of commencements to throughput (%) |
|------|---------------|---|--|-------------------------------------|---|
| 2003 | 39,495 | | 116,831 | | 34 |
| 2004 | 43,221 | 9 | 126,314 | 8 | 34 |
| 2005 | 48,471 | 12 | 149,977 | 19 | 32 |
| 2006 | 46,623 | -4 | 159,396 | 6 | 29 |
| 2007 | 49,103 | 5 | 166,070 | 4 | 30 |
| 2008 | 46,574 | -5 | 175,179 | 5 | 27 |
| 2009 | 45,945 | -1 | 181,298 | 3 | 25 |

Table 4 - Industry training commencements, throughput and proportion of commencements to throughput by year

Source: Tertiary Education Commission

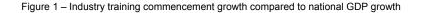
Figure 1 shows the year on year percentage growth of the number of new starts in industry training, and compares this to the overall GDP growth in New Zealand. It includes a line of best fit for both variables (labelled 'linear').

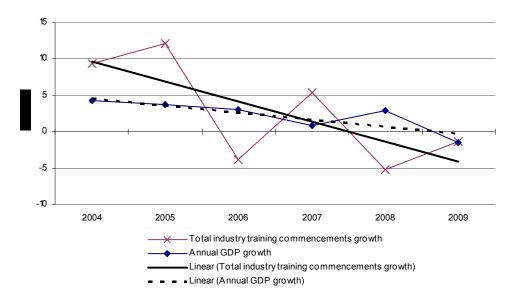
There was a general decline across the 2004 to 2009 period in the annual percentage growth of GDP. Overall, the number of new starts in industry training has reflected the change in GDP growth in each year since 2004. Both have dropped on average across the period, with the smoothed trend showing commencements dropped at a slightly faster rate than overall GDP growth.

Other contextual factors include the Government's raising of the industry training funding cap each year between 2003 and 2007. ⁸ Total government funding for industry training (including Modern Apprenticeships) increased from \$97.5m in 2003 to \$190.5m in 2007, or by 95 percent.

It seems that the additional funding has not led to a proportionate increase in the number of new trainees. There was a 24 percent total increase in new starts between 2003 and 2007, or an average of 5 percent per year in industry training. Starts in Modern Apprenticeships grew 37 percent in total, or an average of 7 percent per annum. Much of the additional funding has financed retaining existing trainees rather than funding new starts, largely because each new starter is expected to remain in the system for several years.

⁸ See appendix table 1.





Source: the Tertiary Education Commission and Statistics New Zealand. Note: GDP growth is annual growth, March quarter.

3.2 Industry training new starts by ITO

Figures 2 and 3 show the proportion of new starts in relation to the total throughput of trainees in each ITO by year. The data does not give a precise idea of the industry in which trainees are active,⁹ but the ITO gives a reasonable, if rough, indication of the industries where training is growing. Figures 2 and 3 show wide variation in new starts compared to throughput between industries during 2005 and 2009.

ITOs where commencements grew in 2009 include sports, fitness and recreation, boating, community support services, social services, flooring, NZITO (covering the dairy manufacturing and meat processing industries) and retail training.

⁹ ITOs may span several industries.

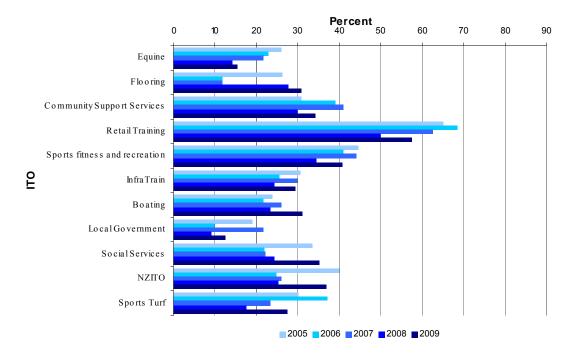


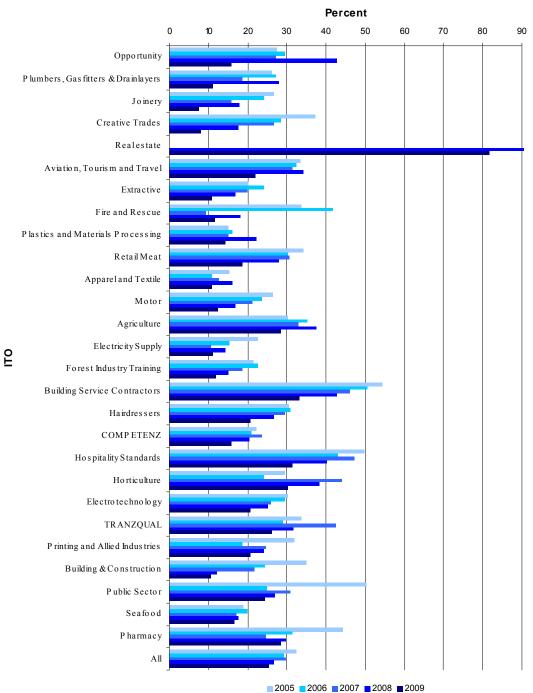
Figure 2 – Industry training new starts by ITO as proportion of total throughput 2005-2009 where new starts increased compared to throughput in 2009

New starts in most industries declined between 2005 and 2009. Serious declines in new starts compared to throughput occurred in building and construction, building service contracting, creative trades, FITEC (forestry and furniture industries), joinery, motor, retail meat, plumbing gasfitting and drainlaying, extractive, opportunity (crane, scaffolding, rigging, industrial rope access and elevating work platform industries) and the hospitality ITOs.

These declines are most evident in 2009. However, for some ITOs, such as building and construction, building service contractors and creative trades, the decline in commencements began much earlier than 2009, possibly as a consequence of the early reductions in capital flows caused by financial market disruption.

Exceptions include the real estate industry, where new requirements for real estate agents to hold a qualification have led to a sharp increase in new participants.

Figure 3 – Industry training new starts by ITO as proportion of total throughput 2005-2009, where commencements decreased compared to throughput in 2009



3.3 Industry training terminations and unexplained exits by ITO

A withdrawal from training may occur for any reason. Withdrawals are recorded in the industry training administrative dataset as terminations, or can be subsequently coded as unexplained exits. The total number of withdrawals is counted each year, irrespective of whether the learner subsequently re-engages in industry training at a later date.

The most obvious reasons for withdrawal from training are:

- a trainee may change employers
- a trainee may leave employment and not continue working
- a business may cease to operate
- a trainee may die, or retire from work
- the employer may cancel training for employees (but retain the employee)
- a trainee may simply abandon training.¹⁰

A Statistics New Zealand/Department of Labour study (Crichton, 2009) found that jobs ending (with no immediate re-employment) accounted for around 17 percent of terminations in industry training, and changing jobs accounted for a further 10 percent of terminations.¹¹ This leaves roughly 73 percent of terminations that could be allocated to the third, fourth, fifth and sixth scenarios. Two of those scenarios -- the employer cancelling training for employee and the business ceasing to operate -- are more likely to occur during a period of economic downturn than during a period of sustained economic growth.

Employers may also respond to business cycle troughs by suspending training for their employees while times are tough, but retaining the employees. This scenario would almost certainly show up in the dataset as an unexplained withdrawal. If training resumes at a future date, then the enrolment will automatically reactivate.

Table 5 shows the proportion of terminations and unexplained exits (withdrawals) in relation to the total throughput of trainees in each ITO by year of exit. The proportion of withdrawals in relation to total industry training activity increased from 30 percent in 2007 to an estimated 39 percent in 2009.

| Year | Terminations and unexplained exits | Change year on year withdrawals (%) | Throughput (number of distinct trainees active) | Change year on year throughput (%) | Proportion of withdrawals to throughput (%) |
|--------------------|---------------------------------------|---|---|--|---|
| 2003 | 44,110 | | 116,831 | | 38 |
| 2004 | 40,964 | -7 | 126,314 | 8 | 32 |
| 2005 | 43,901 | 7 | 149,977 | 19 | 29 |
| 2006 | 56,257 | 28 | 159,396 | 6 | 35 |
| 2007 | 49,453 | -12 | 166,070 | 4 | 30 |
| 2008 | 58,730 | 19 | 175,179 | 5 | 34 |
| 2009 ¹² | 70,919 | 21 | 181,298 | 3 | 39 |

| Table 5 – Industry training terminations | and unexplained withdrawals | s, and proportion of these to throughput by year | r |
|--|-----------------------------|--|---|
| | | | |

Source: the Tertiary Education Commission

¹⁰ Another reason is that an ITO may substantially change a programme, in which case a new programme is created and trainees are withdrawn from the old one. The number of trainees affected by the transfer scenario is relatively small; Mahoney (2009a) found that the majority of learners in industry training participate in just one programme during their time in training.

¹¹ Pg. 47.

¹² Unexplained withdrawals allocated to the fourth quarter in 2009 have been estimated based on the relationship between total terminations in each year and unexplained withdrawals occurring in the fourth quarter of each year.

Figures 4 and 5 show the proportion of withdrawals in relation to the total throughput of trainees in each ITO by year. As with new starts, many ITOs seem to have had large changes in the number of withdrawals compared to total throughput in 2009. ITOs with large increases in the number of withdrawals relative to previous years include: apparel and textile, FITEC (forestry and furniture), NZITO, plumbers gasfitters and drainlayers, extractive, horticulture and local government.

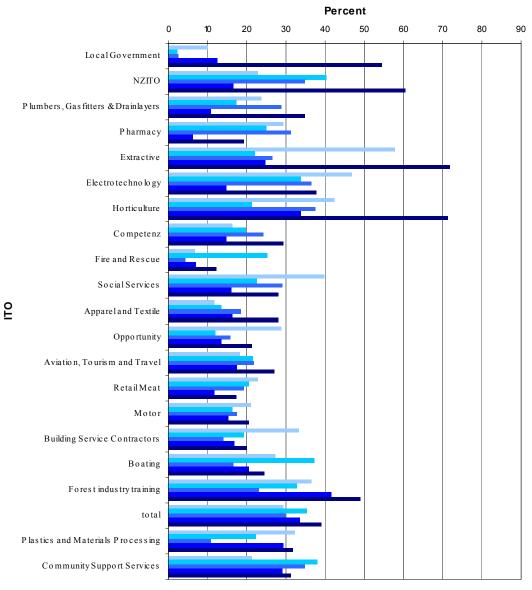


Figure 4 – Industry training withdrawals by ITO as proportion of total throughput 2005-2009, where withdrawals increased compared to throughput in 2009

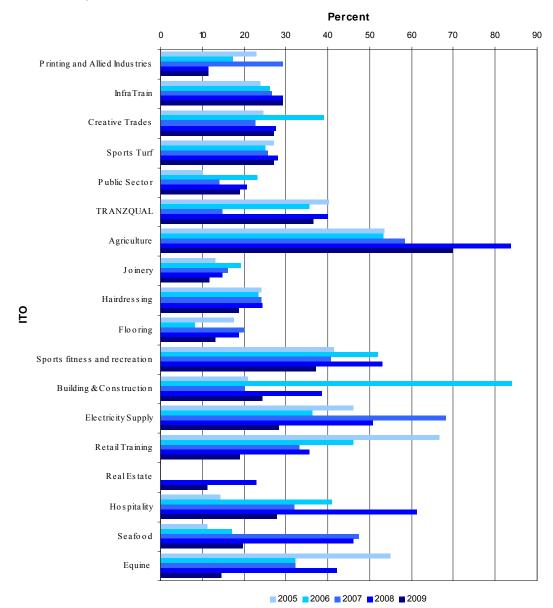
2005 2006 2007 2008 2009

Withdrawals decreased in a number of ITOs during 2009. Withdrawals peaked earlier than 2009 for the agriculture ITO and the building and construction ITO, which both had very large numbers of exits in proportion to throughput in 2008 and 2006 respectively. 2007 seemed to be a transition year for the electricity supply ITO, with withdrawals representing almost 70 percent of throughput.

The retail training ITO saw large numbers of withdrawals compared to throughput in 2005, and steady decreases in withdrawals since then.

ITOs with genuine decreases in withdrawals in 2009 – that is, with relatively stable levels of withdrawals in relation to throughput in prior years – are relatively few, and include the hairdressing and flooring ITOs.

Figure 5 – Industry training withdrawals by ITO as proportion of total throughput 2005-2009, where withdrawals decreased compared to throughput in 2009



3.4 Industry training demographic change

Table 6 shows the percentage change from year to year of new starts by ethnic group, age of learner at start and wide regional area.

In 2009, new starts for younger learners declined, while new starts for older people increased by similar proportions. New starts by European apprentices declined more slowly than those by Māori or Pasifika people. New starts grew in some regions, such as Auckland and Waikato, but declined heavily in South Taranaki, Southern and Northland districts.

| Variable | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 |
|-------------------------|------|------|------|------|------|------|
| European / Pakeha | 8 | 7 | -7 | 1 | -7 | -1 |
| Maori | 11 | 19 | -6 | 6 | -12 | -11 |
| Pasifika | 20 | 28 | 11 | 9 | 1 | -2 |
| Other | 24 | 29 | 25 | 15 | 5 | 2 |
| Not stated | -4 | 8 | -27 | 27 | -4 | 11 |
| | | | | | | |
| 15 to 19 years | 18 | 18 | -3 | 2 | -12 | -25 |
| 20 to 29 years | 10 | 15 | -5 | 3 | -5 | -11 |
| 30 to 39 years | 4 | 8 | -7 | 0 | -6 | 1 |
| 40 to 49 years | 6 | 11 | -5 | 7 | -4 | 12 |
| 50 or more years | 11 | 5 | 6 | 27 | 5 | 29 |
| | | | | | | |
| Auckland | 14 | 9 | 10 | 11 | -10 | 8 |
| Bay of Plenty | -5 | 5 | -1 | 1 | -13 | -1 |
| Canterbury | 24 | 4 | -7 | 6 | -4 | -10 |
| Central | 21 | 26 | -9 | 6 | 2 | -9 |
| Eastern Coast | 13 | 9 | -17 | 13 | -14 | 0 |
| Nelson / Marlborough / | -2 | 7 | -3 | 1 | -6 | -3 |
| Northland | 0 | 22 | -11 | 9 | -9 | -14 |
| South Taranaki District | -11 | -1 | -16 | -24 | 36 | -32 |
| Southern | 23 | 30 | -11 | 7 | 7 | -23 |
| Waikato | 0 | 21 | -5 | -4 | 5 | 7 |
| Wellington | -12 | 7 | -2 | 1 | 4 | -9 |
| Unknown | 16 | -36 | -28 | -15 | 43 | -56 |

| Table 6 – Percentage change in ind | lustry training commencement | s by ethnic aroup | age and region by year |
|------------------------------------|------------------------------|-------------------|--------------------------|
| rubie e i ereentage enange in ma | aday aaning commoncomonic | o by ourne group | , ago ana rogion by your |

Source: the Tertiary Education Commission

Given the change in the unemployment rate for people aged 24 or younger in 2009, we might be able to infer that the reduction of new starts in 2009 for young people is a consequence of a change in labour market dynamics.

Overall changes in industry training demographics could be a consequence of the stratification of people in industry training and in each industry, rather than a reflection of recruitment preferences of employers during a recession.

For example, some industries, such as retailing, employ high numbers of young people compared to older people, ¹³ and participation in training managed through the retailing ITO may or may not reflect this. Similarly, some ethnic groups are more likely to participate in some ITOs than others, and likewise for geographic differences. From 2004-2008, the proportion of trainees aged 30 or below participating in training with the retail ITO was 55 percent on average. By 2009, this figure had dropped to 42 percent. Retailing GDP dropped by over 3 percent in 2009. We might therefore assign some part of the drop in the number of young people participating in industry training to the decline in retailing.

In 2008, over 55 percent of all participants in industry training were under 30, but this number dropped to 41 percent in 2009. Traditionally, trainees in hairdressing, equine, retail meat, hospitality, motor, joinery, boating, creative trades, flooring, building and construction, plumbing gasfitting and drainlaying and agriculture are younger than those with other ITOs. Table 7 shows the proportion of all industry trainees active with these ITOs each year who are aged under 30.

ITOs with steep drops in trainees under 30 include equine, boating and flooring. Yet new starts in equine, boating and flooring all increased in 2009, while withdrawals in equine and flooring dropped (see figures 2 and 5 above). Therefore, we can assume that the new recruits in these ITOs were generally older, and were perhaps existing workers.

| ΙΤΟ | 2005 | 2006 | 2007 | 2008 | 2009 |
|-----------------------------------|------|------|------|------|------|
| Hairdressers | 94 | 96 | 94 | 94 | 92 |
| Retail Meat | 89 | 94 | 84 | 83 | 82 |
| Hospitality Standards Institute | 94 | 63 | 74 | 78 | 75 |
| Motor | 90 | 93 | 87 | 87 | 86 |
| Joinery ITO | 87 | 90 | 87 | 87 | 84 |
| Creative Trades | 91 | 86 | 90 | 90 | 89 |
| Equine ITO | 90 | 90 | 92 | 91 | 54 |
| Boating Industries Training | 84 | 76 | 79 | 78 | 68 |
| Building and construction | 71 | 65 | 72 | 73 | 72 |
| Agriculture | 58 | 71 | 57 | 57 | 54 |
| Plumbers, gasfitters, drainlayers | 68 | 57 | 71 | 68 | 68 |
| Horticulture | 53 | 47 | 49 | 48 | 49 |
| Flooring | 58 | 70 | 59 | 54 | 42 |

| Table 7 Inducto | v training proportio | n of throughput under 30 | years old by ITO and year |
|-----------------|-----------------------|---------------------------|---------------------------|
| | y italiling proportio | i ol ulloughput ulluel 30 | years old by fro and year |

Source: the Tertiary Education Commission

¹³ See Department of Labour 2009.pg.31.

Modern Apprenticeships

4.1 Modern Apprenticeships new starts

New entrants to Modern Apprenticeships dropped in 2009, following a period of sustained growth. Table 8 shows the number of Modern Apprenticeship new starts compared to total throughput in each year. The proportion of new starts compared to throughput dropped to 24 percent in 2009, after averaging 33 percent between 2004 and 2008. Overall, the raw number of new starts dropped by 27 percent, after an average increase of 12 percent between 2004 and 2008.

| Year | Commencements | Change year on year commencements (%) | Throughput (number of distinct trainees active in year) | % change year on year throughput | Proportion of commencements to throughput (%) |
|------|---------------|--|--|-------------------------------------|---|
| 2003 | 3,183 | -4 | 7,376 | 48 | 43 |
| 2004 | 3,047 | -4 | 9,261 | 26 | 33 |
| 2005 | 3,612 | 19 | 10,713 | 16 | 34 |
| 2006 | 4,073 | 13 | 12,504 | 17 | 33 |
| 2007 | 4,555 | 12 | 13,902 | 11 | 33 |
| 2008 | 5,520 | 21 | 16,379 | 18 | 34 |
| 2009 | 4,040 | -27 | 16,749 | 2 | 24 |

Table 8 - Modern Apprenticeship new starts, throughput and proportion of new starts to throughput by year

Source: the Tertiary Education Commission

Figure 6 shows new starts as a proportion of throughput by administering ITO and year. As with industry training, there appears to be some variation of new starts between ITOs, but the variation does not seem so widespread.

ITOs with large drops in new starts compared to throughput in 2009 include: boating, building and construction, creative trades, electricity supply, electrotechnology, InfraTrain, joinery, hairdressing, flooring, sports turf, public sector, seafood and Tranzqual – most of them, in fact. Agriculture, horticulture, forestry and retail are the only ITOs where new starts grew in 2009.

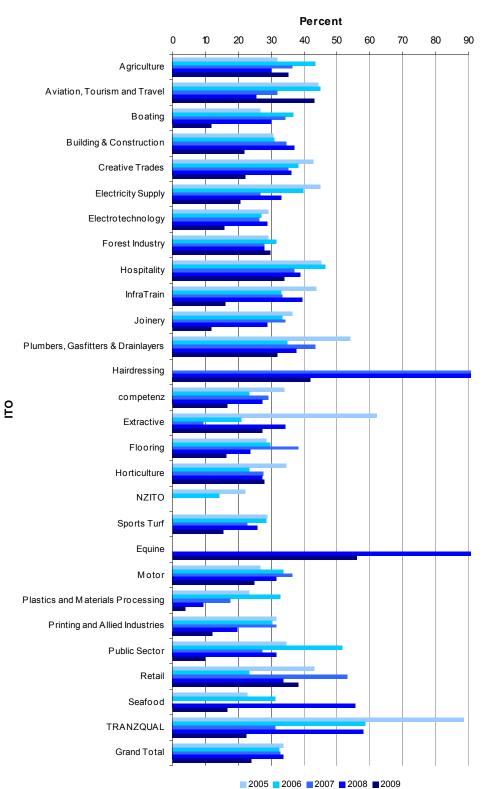


Figure 6 – Modern Apprenticeships new starts by ITO as proportion of total throughput 2005-2009

Table 9 shows the percentage change from year to year of new starts by ethnic group, age of learner at start and region. New starts by younger learners declined much faster than for older learners in 2009. New starts by European apprentices declined more slowly than those by Māori or Pasifika people.

No region saw an increase in new starts in 2009. The Northland and South Taranaki regions saw the largest percentage declines in new starts, while Eastern Coast and Nelson/Marlborough/ West Coast regions were less affected.

| Variable | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 |
|-------------------------|------|------|------|------|------|------|------|
| European / Pakeha | -3 | -9 | 6 | 11 | 14 | 21 | -25 |
| Māori | -6 | 0 | 19 | 19 | 6 | 18 | -35 |
| Pasifika | -15 | 55 | 46 | 25 | 6 | 37 | -42 |
| Other | -25 | 20 | 36 | 38 | 2 | 41 | -28 |
| Not stated | 50 | 210 | 63 | -22 | 13 | 3 | 12 |
| | | | | | | | |
| 15 years or younger | -25 | 37 | -2 | -6 | 7 | 0 | -41 |
| 16 years | -3 | -3 | 9 | 15 | 7 | 14 | -44 |
| 17 years | 0 | -8 | 17 | 7 | 13 | 21 | -40 |
| 18 years | -3 | -2 | 22 | 19 | 5 | 16 | -26 |
| 19 years | -3 | 0 | 13 | 14 | 18 | 14 | -27 |
| 20 years | 7 | -14 | 26 | 17 | 11 | 31 | -28 |
| 21 or more years | -25 | -4 | 66 | 13 | 35 | 52 | -8 |
| | | | | | | | |
| Auckland | 17.8 | -4.5 | 35.4 | 2.26 | 25.5 | 6.39 | -32 |
| Bay of Plenty | 9.57 | -1.3 | 6.56 | 25.8 | -9.3 | -5.1 | -22 |
| Canterbury | 18.5 | -19 | 32.1 | 8.56 | -12 | 67.4 | -34 |
| Central | -18 | 8.74 | 14.1 | 55.1 | -5.4 | 47.1 | -27 |
| Eastern Coast | -2.8 | 18.3 | -11 | -5.5 | 49.3 | 11.3 | -10 |
| Nelson / Marlborough / | 25 | -4 | 3.65 | -7 | 48.6 | 13.8 | -11 |
| Northland | -12 | 4.21 | 8.59 | 5.58 | -14 | 23 | -39 |
| South Taranaki District | 25 | 3.33 | -16 | 61.5 | -24 | 46.9 | -36 |
| Southern | 16.1 | 1.04 | 9.97 | 9.69 | 17.7 | 28.8 | -33 |
| Waikato | -7.5 | -10 | 29.9 | 26.8 | 4.98 | 30.3 | -18 |
| Wellington | 6.18 | -20 | 89.4 | -9.4 | 4.25 | 52.2 | -32 |
| Unknown | -60 | -11 | -28 | 76.6 | 34.9 | -2.4 | -20 |

Table 9 - Percentage change in Modern Apprenticeships new starts by ethnic group, age and region by year

Source: the Tertiary Education Commission

4.2 Modern Apprenticeship terminations and unexplained exits by ITO

Withdrawals increased in 2009, a situation which seemed to have started in 2008. Table 10 shows the proportion of terminations and unexplained exits (withdrawals) to the total throughput of trainees in each ITO by year of exit. The proportion of withdrawals to total Modern Apprenticeship activity increased from 12 percent in 2003 to an estimated 17 percent in 2009.

| Year | Terminations and unexplained exits | Change year on year withdrawals (%) | Throughput (number of distinct trainees active in year) | Change year on year throughput (%) | Proportion of withdrawals to throughput (%) |
|--------|---------------------------------------|---|--|--|---|
| 2003 | 879 | | 7,376 | 48 | 12 |
| 2004 | 1,196 | 36 | 9,261 | 26 | 13 |
| 2005 | 1,305 | 9 | 10,713 | 16 | 12 |
| 2006 | 1,536 | 18 | 12,504 | 17 | 12 |
| 2007 | 1,614 | 5 | 13,902 | 11 | 12 |
| 2008 | 2,250 | 39 | 16,379 | 18 | 14 |
| 2009 * | 2,863 | 27 | 16,749 | 2 | 17 |

| Table 10 – Modern Apprenticeshi | p terminations and unexplaine | d withdrawals, and proportion | of these to throughput by year |
|---------------------------------|-------------------------------|-------------------------------|--------------------------------|
|---------------------------------|-------------------------------|-------------------------------|--------------------------------|

Source: the Tertiary Education Commission

* note – unexplained withdrawals allocated to the fourth quarter in 2009 have been estimated based on the relationship between total terminations in each year and unexplained withdrawals occurring in the fourth quarter of each year.

Figure 7 shows the proportion of withdrawals from Modern Apprenticeships in relation to the total throughput of trainees in each ITO by year. Overall, there has been a small but noticeable increase in the number of withdrawals compared to previous years – but much smaller than the increase in withdrawals from industry training in 2009.

Some industries, such as seafood and Tranzqual (road transport, passenger services, warehousing and logistics, ports and stevedoring) had large numbers of withdrawals compared to total throughput in 2009. Aviation tourism and travel ITO withdrawals declined in 2009, as did NZITO's (covering dairy manufacturing, meat processing and the leather industry), where withdrawals peaked in 2008.

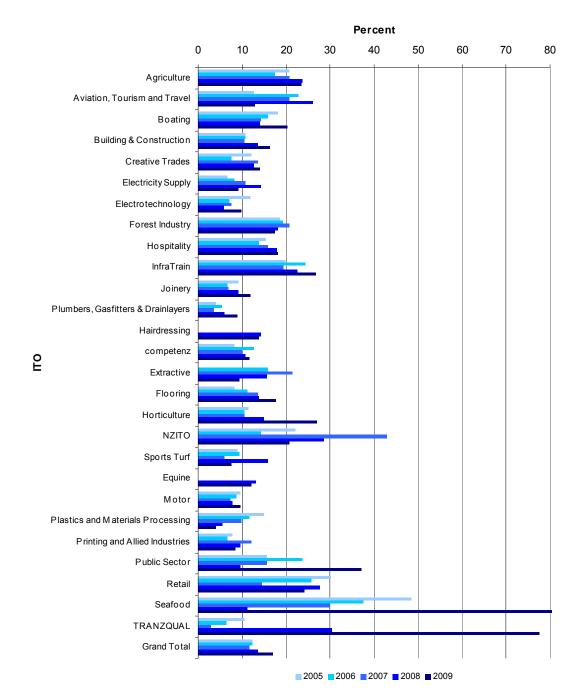


Figure 7 – Modern Apprenticeship withdrawal by ITO as proportion of total throughput 2005-2009

Conclusions

Increases in government funding between 2003 and 2007 may have maintained the number of existing industry training learners in recent years – but the number of new learners has not increased substantially from year to year.

Flows of participants into and out of industry training and Modern Apprenticeships appear to have been affected by the economic crisis. This was seen mostly in 2009, though some industries appear to have felt the effects of the financial markets crisis some time earlier than this. Some industry sectors, such as manufacturing, have been in decline for a number of years.

Where broad industry areas can be matched to ITO coverage, there is some congruence between the broad industries whose GDP growth declined and declines in those industries' industry training. Agriculture, textile and apparel manufacturing (apparel and textile ITO) forestry and furniture (covered by FITEC), construction (building and construction ITO) and mining all declined in GDP growth around the same time as declines in new starts and increases in withdrawals occurred. However, there is a degree of ambiguity around the coverage of specific industries.

Employers may have reacted to the economic downturn by taking on fewer new staff, shedding staff and/or curtailing new investment in workplace training, resulting in fewer new starts. Training for existing employees may have been temporarily suspended until enterprise profit margins improved. All of these scenarios may have contributed to the increase in withdrawals in 2009 and, overall, fewer new starts compared to previous years.

Some industries saw big drops in the number of new starts in 2009, both in absolute terms and relative to the total throughput of trainees. This effect was mitigated somewhat by the large increase in new real estate trainees, brought about by new real estate entry qualification regulations, and net growth in NZITO and the flooring, equine and hospitality ITOs.

Some ITOs (NZITO, flooring, equine and hospitality ITOs) maintained their level of new starts. They continued to sign up new entrants, but the new entrants were more likely to be older, and perhaps already established workers rather than young, less experienced or non-European workers. New starts for younger people saw the sharpest decline in both industry training and Modern Apprenticeships, while new starts for older people in industry training actually increased in 2009. Māori and Pasifika new starts declined faster than those of other ethnic groups.

Modern Apprenticeships had fewer withdrawals proportional to throughput than seen in industry training, but the relative reduction of new starts in 2009 was greater than in industry training. Existing Modern Apprentices may have been better protected during the economic downturn than industry trainees, possibly because of the more formalised structure of training, the wider transparency, and the greater observance of and adherence to training agreements than is seen in non-targeted industry training.

Appendix

| Year | Government funding (\$000s) | Industry cash contribution (\$000s) | Total funding (\$000s) | Government funding (% of total) | Industry funding (% of total) | |
|------|--------------------------------|---|---------------------------|------------------------------------|----------------------------------|--|
| 2003 | 97,549 | 41,205 | 138,755 | 70 | 30 | |
| 2004 | 124,823 | 46,419 | 171,243 | 73 | 27 | |
| 2005 | 136,718 | 55,271 | 191,989 | 71 | 29 | |
| 2006 | 166,784 | 61,061 | 227,846 | 73 | 27 | |
| 2007 | 190,579 | 66,258 | 256,838 | 74 | 26 | |
| 2008 | 198,099 | 70,603 | 268,702 | 74 | 26 | |
| 2009 | 203,466 | 87,487 | 290,953 | 70 | 30 | |

Appendix Table 1 – Industry training funding by source by year

Source: Tertiary Education Commission

Notes:

1. funds are GST inclusive

2. funding is for industry training and Modern Apprenticeships

Appendix Table 2 - Industry training throughput by ITO and year

| ΙΤΟ | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 |
|------------------------------------|--------|--------|--------|--------|--------|--------|--------|
| Agriculture | 8,380 | 8,881 | 8,750 | 9,673 | 10,164 | 11,602 | 11,365 |
| Apparel and Textile | 1,237 | 1,241 | 1,355 | 1,389 | 1,474 | 1,540 | 1,528 |
| Aviation, Tourism and Travel | 2,771 | 2,753 | 3,576 | 3,806 | 4,042 | 4,292 | 3,856 |
| Boating Industries | 319 | 303 | 265 | 234 | 273 | 330 | 417 |
| Building & Construction | 5,936 | 6,617 | 8,186 | 8,680 | 9,145 | 8,264 | 6,508 |
| Building Service Contractors | 531 | 649 | 685 | 965 | 1,368 | 1,584 | 1,386 |
| Community Support Services | 5,290 | 6,724 | 8,380 | 9,256 | 10,707 | 11,582 | 12,662 |
| Creative Trades | 536 | 656 | 700 | 859 | 918 | 860 | 741 |
| Electricity Supply | 4,163 | 3,257 | 3,994 | 3,901 | 3,120 | 1,873 | 2,036 |
| Electrotechnology | 6,459 | 8,455 | 8,735 | 9,834 | 10,643 | 11,573 | 12,653 |
| Fire and Rescue | 1,545 | 1,180 | 1,534 | 2,929 | 2,585 | 2,402 | 2,394 |
| Forest Industry (FITEC) | 17,218 | 16,544 | 17,060 | 14,554 | 15,007 | 15,646 | 13,460 |
| Hospitality | 5,465 | 7,333 | 12,665 | 14,978 | 15,781 | 16,419 | 15,297 |
| InfraTrain | 2,019 | 2,020 | 2,329 | 2,802 | 3,409 | 3,622 | 4,378 |
| Joinery | 562 | 672 | 823 | 862 | 783 | 675 | 543 |
| NZITO | 8,702 | 11,236 | 16,562 | 15,964 | 13,997 | 16,712 | 26,684 |
| Plumbers, Gasfitters & Drainlayers | 1,334 | 1,468 | 1,698 | 1,831 | 1,898 | 2,125 | 2,030 |
| Hairdressing | 1,972 | 1,877 | 1,894 | 1,971 | 1,979 | 1,871 | 1,422 |
| COMPETENZ | 11,189 | 12,381 | 14,280 | 15,376 | 16,295 | 16,643 | 16,088 |
| Extractive industries | 3,757 | 3,337 | 3,933 | 4,695 | 5,428 | 6,050 | 5,758 |
| Flooring | 182 | 275 | 350 | 338 | 363 | 411 | 541 |
| Horticulture | 1,152 | 1,328 | 1,393 | 1,277 | 2,040 | 2,638 | 2,602 |

| ІТО | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 |
|-----------------------------------|---------|---------|---------|---------|---------|---------|---------|
| Sports Turf | 409 | 414 | 384 | 357 | 358 | 345 | 417 |
| Equine | 241 | 252 | 331 | 332 | 291 | 259 | 417 |
| Local Government | 412 | 434 | 508 | 512 | 592 | 601 | 618 |
| Motor | 3,667 | 4,002 | 4,049 | 4,453 | 4,633 | 4,516 | 4,370 |
| Retail Meat | 595 | 647 | 543 | 569 | 554 | 555 | 580 |
| Opportunity | 601 | 763 | 1,004 | 1,059 | 1,252 | 1,646 | 1,510 |
| Pharmacy | 134 | 154 | 140 | 124 | 118 | 111 | 120 |
| Plastics and Materials Processing | 878 | 886 | 882 | 761 | 897 | 859 | 1,131 |
| Printing and Allied Industries | 434 | 496 | 535 | 541 | 514 | 539 | 589 |
| Public Sector | 1,770 | 1,993 | 3,653 | 4,117 | 4,036 | 4,085 | 3,999 |
| Retail Training | 2,719 | 2,777 | 2,702 | 2,676 | 2,931 | 3,030 | 4,318 |
| Sports Fitness and Recreation | 4,071 | 3,873 | 4,391 | 4,445 | 4,661 | 3,969 | 4,152 |
| Social Services | 1085 | 877 | 873 | 750 | 892 | 795 | 1037 |
| Seafood | 2,047 | 2,621 | 2,949 | 3,908 | 4,270 | 3,807 | 4,226 |
| Real estate | | | | | | 126 | 1,073 |
| TRANZQUAL | 7,049 | 6,938 | 7,886 | 8,618 | 8,652 | 11,222 | 8,392 |
| Total | 116,831 | 126,314 | 149,977 | 159,396 | 166,070 | 175,179 | 181,298 |

| ІТО | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 |
|------------------------------------|-------|-------|-------|--------|--------|--------|--------|
| Agriculture | 351 | 530 | 630 | 651 | 832 | 967 | 1,019 |
| Aviation, Tourism and Travel | 30 | 94 | 122 | 173 | 229 | 251 | 240 |
| Boating | 248 | 315 | 375 | 399 | 425 | 415 | 450 |
| Building & Construction | 627 | 1,022 | 1,305 | 1,487 | 1,722 | 2,020 | 2,591 |
| Creative Trades | 55 | 97 | 137 | 173 | 212 | 236 | 260 |
| Electricity Supply | 190 | 233 | 276 | 369 | 484 | 545 | 584 |
| Electrotechnology | 416 | 566 | 725 | 819 | 862 | 930 | 1,013 |
| FITEC | 614 | 724 | 757 | 712 | 692 | 690 | 672 |
| Hospitality | 73 | 193 | 263 | 374 | 481 | 532 | 602 |
| InfraTrain | 60 | 140 | 187 | 251 | 268 | 266 | 320 |
| Joinery | 90 | 143 | 203 | 230 | 279 | 306 | 349 |
| Plumbers, Gasfitters & Drainlayers | | 21 | 76 | 146 | 220 | 346 | 523 |
| Hairdressers | | | | | | 42 | 356 |
| COMPETENZ | 905 | 1,315 | 1,617 | 1,935 | 2,203 | 2,208 | 2,389 |
| Extractive Industries | | | 10 | 29 | 38 | 42 | 32 |
| Flooring | 112 | 177 | 264 | 252 | 294 | 328 | 316 |
| Horticulture | 239 | 404 | 506 | 617 | 735 | 872 | 1,039 |
| NZITO | 3 | 5 | 7 | 9 | 7 | 7 | 7 |
| Sports Turf | 43 | 73 | 91 | 111 | 129 | 118 | 139 |
| Equine | | | | | | | 38 |
| Motor | 658 | 973 | 1,141 | 1,266 | 1,506 | 1,808 | 2,167 |
| Plastics and Materials Processing | 17 | 33 | 51 | 47 | 52 | 51 | 53 |
| Printing and Allied Industries | 117 | 143 | 170 | 192 | 194 | 216 | 196 |
| Public Sector | 85 | 70 | 162 | 185 | 258 | 212 | 238 |
| Retail Training | 18 | 56 | 107 | 146 | 132 | 180 | 216 |
| Seafood | 12 | 16 | 28 | 35 | 16 | 10 | 9 |
| TRANZQUAL | 20 | 33 | 51 | 105 | 234 | 304 | 561 |
| Grand Total | 4,983 | 7,376 | 9,261 | 10,713 | 12,504 | 13,902 | 16,379 |

Appendix Table 3 - Modern Apprenticeships throughput by ITO and year

References

Crichton, S. (2009). *Does workplace-based industry training improve earnings?* Statistics New Zealand: Wellington.

Department of Labour (2009). Youth in the New Zealand labour market. DOL: Wellington.

Mahoney, P. (2009a). Industry training-exploring the data. Ministry of Education: Wellington.

Mahoney, P. (2009b). *Modern Apprenticeships – completion analysis*. Ministry of Education: Wellington.

Mahoney, P. (2010). *Comparing Modern Apprenticeships and industry training*. Ministry of Education: Wellington